



## Kitsap County Assessor

### Documentation for Countywide Model

Tax Year: 2025 Appraisal Date: 1/1/2024

Property Type: Countywide Retail - Big Box - Large

Updated 5/7/2024 by CM10

### Area Overview

Countywide models are for properties located throughout Kitsap County, rather than by neighborhood.

This property type was physically inspected for the 2025 tax year.

### Property Type Overview

Big Box Retail are buildings typically in excess of 100,000 square feet. They fall into two categories, the fully finished retail stores such as Walmart and Target, and the warehouse discount stores like Lowe's, Home Depot, and Costco. These properties are predominately owner occupied and rarely sell. Kitsap County has a total of 12 Big Box Retail properties with no vacancies.

**Land to Building Ratio:** The national land to building ratio for this property type is 3-4:1. The countywide land to building ratio for this property type is: 4.2:1.

The land to building ratio is used to determine excess or surplus land. Review of zoning requirements such as total lot coverage or parking requirements, as well as topography and easements, must also be considered before calculating value for this land.

**Economic Overview:** The overall condition is stable.

### Valuation Summary

**Approach Used:** Income

**Analysis and Conclusion Summary:** The three approaches to value were considered.

The cost approach was given little consideration in the appraiser's final analysis. Cost approach components such as replacement cost new, effective age, and depreciation are difficult to accurately calculate in a mass appraisal model.

A market/sales comparison approach uses sale prices of comparable properties to calculate value. The market/sales approach was not applied as Kitsap County lacks sufficient, recent sales.

The income approach was selected as the best method for valuing these properties. The data used to develop our current model data was collected from our mail survey, site visits, local sales, national publications, and data supplied for review or appeal.

### Model Calibration

**Preliminary Ratio Analysis:** Analysis of 0 sales resulted in a mean ratio of 0%, a median ratio of 0%, and a coefficient of dispersion (COD) of 0.

### Market/Sales Comparison Approach Data and Analysis

**Sales:** Range of Sale Dates: 1/1/2019 to 1/1/2024. A total of 0 local sales, and 8 regional sales, and 0 national sales were used in the sales analysis. Additional information is provided on the sales analysis data sheet.

## **Property type: Countywide Retail - Big Box - Large (continued)**

Kitsap County attempts to review, analyze, and validate via telephone, mail, or in person interviews, all commercial sales within the county for inclusion or exclusion in our market/sales approach.

**Market/Sales Rates:** Sales ranged from \$0 to \$0 per square foot.

### **Income Approach and Data Analysis**

Values were calculated using a triple net (NNN) income model.

Income and expense information was collected from mailed surveys, property representatives, on-site visits, and market research (publications, newsletters, websites, etc.)

**Rent Data:** The Assessor validated rents from 0% of the market. Typical reported rents had a range of \$0 to \$0. We selected \$3.66 to \$9.62 for our model.

**Vacancy Data:** Typical reported vacancy had a range of 0% to 0%. We selected 8% to 20% for our model.

**Expense Data:** Typical reported expense had a range of 0% to 0%. We selected 6% to 6% for our model.

**Capitalization Rate (Cap) Data:** Typical sale cap rates ranged from 0% to 0%. We selected 7% to 8% for our model.

**Income Model Value Range:** The income approach calculates a range of values from \$34.4 to \$118.85 per square foot.

**Final Ratio Analysis:** Analysis of 0 sales resulted in a mean ratio of 0%, a median ratio of 0%, and a coefficient of dispersion (COD) of 0.

### **Sources**

Kitsap County Board of Equalization appeal documentation.

Washington State Board of Tax appeal documentation.

Kitsap County income and expense surveys.

Kitsap County sales questionnaires.

The Dictionary of Real Estate Appraisal, Appraisal Institute, Third Edition, 1993

Property Appraisal and Assessment Administration, IAAO, 1990

Glossary for Property Appraisal and Assessment, IAAO, 1997

LoopNet - [www.loopnet.com](http://www.loopnet.com)

Commercial Brokers Association - [www.commercialmls.com](http://www.commercialmls.com)

# Kitsap County Assessor

Tax Year: 2022

Property Type: Retail Countywide

Neighborhood: 0

	Rtl>10K	Outside	BigBox-Lg	SA Drug	SupMkt	BigBox-Med
<b>Class A</b>						
Rent	16.50		9.62	29.00	11.27	11.27
Vac %	10.00		8.00	5.00	10.00	10.00
Exp %	6.00		6.00	6.00	6.00	6.00
Cap Rate	6.25		7.00	7.00	6.50	6.50
Market	0.01		0.01	0.01	0.01	0.01
<b>Class B</b>						
Rent	13.52		8.38	25.99	10.35	10.35
Vac %	10.00		8.00	5.00	10.00	10.00
Exp %	6.00		6.00	6.00	6.00	6.00
Cap Rate	6.500		7.250	7.500	6.750	6.750
Market	0.01		0.01	0.01	0.01	0.01
<b>Class C</b>						
Rent	10.02		6.96		8.13	8.13
Vac %	10.00		9.00		10.00	10.00
Exp %	6.00		6.00		6.00	6.00
Cap Rate	6.75		7.50		7.00	7.00
Market	0.01	0.01	0.01		0.01	0.01
<b>Class D</b>						
Rent	6.57		5.93		5.89	5.89
Vac %	10.00		10.00		10.00	10.00
Exp %	6.00		6.00		6.00	6.00
Cap Rate	7.25		7.75		7.25	7.25
Market	0.01		0.01		0.01	0.01
<b>Class E</b>						
Rent	5.50		3.66		4.32	4.32
Vac %	10.00		20.00		10.00	10.00
Exp %	6.00		6.00		6.00	6.00
Cap Rate	7.50		8.00		7.50	7.50
Market	0.01		0.01		0.01	0.01

**Kitsap and Other County Sales  
Cap Rate and NOI from Public Sources  
January 1, 2019 - December 31, 2023**

<b>Big Box Medium 40K-75K</b>											
City	County	Account No	Project	Excise	Source	Date	Sale Price	Size	\$/Unit	Cap	NOI
Vancouver	Clark	155138-000	Big Lots	829498	Loopnet 17555582	10/06/2020	\$6,105,530	48,066	\$ 127.02	5.75%	\$ 7.30
	Pierce	704500-0371	Big Lots Tacoma	4566925	Loopnet 17569293	06/02/2021	\$4,266,000	43,327	\$ 98.46	6.60%	\$ 6.50
	Pierce	022135-8002	McLendon Tacoma	4517691	Loopnet 17277838	12/03/2019	\$6,496,370	66,572	\$ 97.58	5.95%	\$ 5.81
	Pierce	041903-7005	At Home & 24 Hour Fitness	4519755	Loopnet 15879640	04/26/2019	\$20,000,000	124,435	\$ 160.73	7.67%	\$ 12.32
	Pierce	2320000082	Best Buy-Tacoma	4493239	Kidder Mathews	03/12/2019	\$ 6,056,000	46,592	\$ 129.98	6.85%	\$ 8.90
	Snohomish	003929-005-008-00	Big Lots	E160291	Loopnet 17573170	04/13/2021	\$5,550,000	44,423	\$ 124.94	6.40%	\$ 7.99
Spokane	Spokane	36306.1303	At Home			12/16/2019	\$10,240,000	86,502	\$ 118.38	8.01%	\$ 9.48
Walla Walla	Walla Walla	360730620005, 360730620023	Hobby Lobby		CBA 10976808	1/24/2021	\$ 3,475,000.00	48,532	\$ 71.60	6%	\$ 4.30