

Phone: (360) 337-4789 Email: purchasing@kitsap.gov

TO:	All Respondents
FROM:	Glen McNeill, Purchasing Agent
CLOSING DATE:	Wednesday, January 15, 2025 at 2:00 p.m. (UNCHANGED)
REF NO.:	2024-038 – Recyclable Hauling Services at Hansville, Olalla, and Silverdale Recycling and Garbage Facilities
DATE:	Monday, December 23, 2024

In response to questions received, the following information is provided to assist in responding to the above referenced proposal:

#### **QUESTIONS AND RESPONSES**

1. Question: We base our pricing on the current price of steel/iron material which does fluctuate. With our submission as an example, would a bid of \$10/ton below market price be acceptable? Or payout at current market price, for example. This is not our bid, we are seeking clarification on how to proceed with the wording of our bid proposal.

# Answer: The County will accept proposals with a cost for Scrap Metal that fluctuates with the market price. Proposer must include either a cost/rate below market price or a percentage below market price.

2. Question: Page 5, Section 1.15, Non-Exclusive Contract. Would the County be open to an exclusive contract as our pricing is based on being the only service provider for collection of these materials at the RAGF facilities.

Answer: The County is willing to consider an exclusive contract based on commodity type but not for all commodities collected at the RAGF facilities. Section 1:15 shall be amended as follows:

<u>NON-EXCLUSIVE CONTRACT</u>. Any contract resulting from this solicitation may be exclusive only for a particular commodity. The County reserves the right to award exclusive contracts for each commodity collected at the RAGF facilities.

3. Question: Page 11, Contract Term and Pricing: "Prices will be firm for the entire contract period. If offered, the Contractor may request a price change(s) at each renewal option..." We request the County to consider adding an annual price adjustment for the best entry rates.

Answer: The term of the contract(s) has not been set and is subject to negotiation. At that time, the timing of price adjustments can be discussed. Please provide costs for all options.



# REQUEST FOR PROPOSALS 2024-038

#### ADDENDUM NO. 1

KITSAP COUNTY PURCHASING OFFICE 614 Division St., MS-7 Port Orchard, WA 98366

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4. Question: Page 11, Commodity Rebate: "Revenue derived from marketing recyclables collected by the Contractor from the RAGFs is subject to a negotiable rebate split between the County and the Contractor. Rebate for Commingled Recyclables and Scrap Metal shall be based on actual revenues received for materials sold each month Rebate for Cardboard shall be based on the Pacific Northwest Secondary Material Pricing Index (www.recyclingmarkets.net) for the current month. For non-revenue generating commodities, the County will pay services fees to the Contractor as negotiated." We request the commingled recyclables commodity rebate is based on the blended value of the materials sold the prior month.

### Answer: Commingled recyclables commodity rebate based on the blended value of the materials sold the prior month is acceptable to the County.

5. Question: Page 10, Container Requirements Chart "Minimum Capacity and Collection Frequency" incorrectly calls Commingled Recyclables (Front Load Drop Boxes). These are Front Load Containers and not Drop Boxes. Would the County be open to using 6-yard vs. 8-yard; the side door loading height is 20" higher than the 6-yard.

## Answer: The use of the terms "drop box" or "container" will be updated in the contract(s). The County is open to using 6-yard vs 8-yard for Commingled Recyclable Front Load Containers.

6. Question: Page 27, Appendix E Draft Contract, Article 4 Term: "The Commencement Date shall (DATE) and, unless terminated as provided herein, shall extend for a period of (#) years." What is the expiration date or length of the contract?

Answer: The County intentionally did not set a duration to allow for flexibility as needed with awards for different commodities. Contract duration will be subject to negotiation following the award.

END OF ADDENDUM NO. 1